

Reporter

S.Sinha of IRC in Athens for contacts with shipowners

14:59 - 20 Feb 2019 | [Shipping](#)



The Indian Registry Class (IRS) is in these days in Athens and holds meetings with Greek shipowners in order to strengthen its relations with the Greek shipping community. Already the company that has a 10-year presence in Greece has managed to develop close partnerships with Greek shipowners. Managing Director Suresh Sinha spoke exclusively to Reporter.gr about the company's goals in Greece and explained the advantages of the cooperation of Greek shipping companies with IRS.

Specifically, Mr. Sinha said that the company's objective is to provide assistance to companies that cooperate in every sector of shipping activity. He explained that IRS has an important department of Research and Development which produces solutions for shipping companies in all areas, technical solutions and assistance in the issues of adaptation to the new international compliance rules, mainly on environmental issues, on issues of sulfur reduction in fuel management, water ballast management issues, and surveys even from the construction stage and support to internet security solutions and a full range of online controls and inspections.

This is a company that provides training and guidance services in all areas from construction to operation. Incorporates Class, Inspection and Quality Management services into a

'package' and helps shipping companies manage complex problems from design and manufacturing to crisis management and operation.

The big advantage of IRS's services, said Mr. Sinha, is that it offers extremely high quality services, similar to those of much larger companies in the industry, but because it is smaller and has lower costs, it is very competitive in its services prices. Another advantage of IRC, according to Mr. Sinha, is that customers have unhindered access to all company executives at every management level at all times. It is a much more "accessible" company in terms of competition.

As regards the "hot" issue of the era, namely the reduction of sulfur emissions in ship fuels, Mr Sinha argues that there are several options for shipowners, depending on their capabilities, the status and age of their ships and the more general conditions. He explains that if the new regulations on reduced sulfur emissions are met, it does not matter whether this is achieved by scrubbers or LNG or other fuel-compatible fuels and that each company should decide according to its particular operating conditions and capabilities. And that's what the IRS can offer a lot of help. He is convinced that there will be no extension of the application of the new international regulations, but expects that the market will eventually impose multiple choices that protect the environment and that this will be a process that will evolve. An important role in the application is played by the decisions of states and ports and mentioned the example of Singapore and some Chinese ports that announced that they accept scrubbers close loop but not open loop. Close loop scrubbers have the advantage of cleaning sulfur residues and not throwing them into the sea, as the open loop does, but of course they have a higher cost.

During their visit to Athens, the three IRS executives, namely Managing Director Mr. Suresh Sinha, Vice President-Head of Operation K. Bhardwaj and Mr. Santosh Patil, AVP Business Development, want to strengthen their ties with the Greek shipping community and pave the way for new partnerships with Greek shipowners. IRS has presence in neighboring countries, Cyprus, Turkey (Istanbul, Bulgaria, Malta, other European countries, such as Germany and the Netherlands, but also in the US and many Asian countries.

In Greece, the company is represented by Mr. Stephan Taraslia, Country Manager.

Πηγή: Reporter.gr