

The Ship Sale & Purchase course is designed for busy managers and executives, emphasizing the critical understanding of rights and obligations in shipping asset transactions to reduce disputes and financial impacts. It covers shipping economics, market dynamics, key sale and purchase forms including NSF, SSF and the latest BIMCO ShipSale 2022 form, and concludes with common disputes and strategies for avoidance.

Topics

- >> Sale & Purchase forms and their evolution
- Second Hand Sale & Purchase market
- > New Building & Demolition Market
- > S&P negotiations
- Sales of Goods Act 1979
- Extra emphasis on "Condition on Delivery" and "Caveat Emptor"
- A quick review of NSF 1987
- Differences between NSF 1987, 1993, 2012, Shipsale 2022 and the rationale for such changes
- Divers Inspection/Dry Docking; Spares, Bunkers and other items
- Condition on delivery: Paper obligation....Average Damage Affecting Class?
- Main aims leading to the development of Singapore Ship Sale Form.
- Review of the differences between SSF and NSF 2012/Saleform 2022 and a comparative study. Early bird discount for registering by 4th Sept 2025
 10% discount for 3 or more participants from an organisation
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> Notice of Readiness and related issues

avoid them

> Sale & Purchase likely disputes and how to